

**PREVIOUS  
EXPERIENCE  
PROJECTS  
BETWEEN  
£100K TO £1M**



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

Norton House Hotel

#### PROJECT LOCATION:

Edinburgh

#### PROJECT VALUE:

£196k

#### PROJECT DURATION

13 weeks

#### CONTRACT TYPE

Competitive

### PROJECT DETAILS

Sharkey were appointed as the package joinery contractor to deliver the interior fit out for the Norton House Hotel & Spa.

The phased works included the refurbishment of the hotel bedrooms as well as work within the Spa areas.

Works within the Spa areas included new toilets, treatment rooms, and joinery finishing's throughout, including partitions, door sets, carpeting and decoration.

Quality of finish was paramount on this project for Hand Picked Hotels, the operators of Norton House Hotel.



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

NHS Lothian, Dental Institute

#### PROJECT LOCATION:

Edinburgh

#### PROJECT VALUE:

£865K

#### PROJECT DURATION

25 weeks

#### CONTRACT TYPE

Competitive

### PROJECT DETAILS

Sharkey have worked with NHS Lothian on a number of projects over the past few years. This project involved works across the 1st and 2nd floor of the building to create a modern working environment for NHS staff.

The works included replacing the existing suspended ceilings, the formation of new metal stud partitions and the installation of new glass block walls on the 2nd floor.

A new reception desk was installed in the office as well as new toilet cubicle systems including work-tops and baby change facilities.

Working alongside our subcontractors, Sharkey ensured a successful outcome through strict planning and accurate delivery of service, utilising our SMARTER APPROACH strategy.

Following the commissioning of the new and existing Mechanical & Electrical services, the project was successfully handed over to the client on time and on budget.



## PROJECT VITALS

### PROJECT NAME

Aegon

### PROJECT LOCATION:

Edinburgh Park, Edinburgh

### PROJECT VALUE:

£400k

### PROJECT DURATION

10 weeks

### CONTRACT TYPE

Negotiated

## PROJECT DETAILS

Sharkey have established a good working relationship with Aegon and Graven Images working on a variety of projects over the years. On this particular project, we were asked to fit-out their visitor reception and staff entrance.

For the visitor reception, Graven Images (Glasgow) were asked to re-brand and create a more welcoming functional reception area to coincide with the re-branding of Scottish Equitable to Aegon UK, and to create a more flexible area suitable to support the conference room when hosting events and providing additional meeting rooms.

The walnut doors create a visual connection through to the conference room and the new location and presentation of the reception desk focuses on hospitality. The new reception compliments the new executive suite with the additional glazing system and feature lighting further adding to the dynamics of the space.

For the staff entrance and shop, the brief was to provide the staff with a shop and a coffee / meeting area and to introduce security barriers.

The design solution involved breaking down areas to create the 'To Go' shop brand. Sharkey were also involved in the manufacture of a custom-built seating area and rebranded the reception desk using new materials with rich textures to reflect the new brand and to relate the space to the visitor's reception area.



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

Microsoft Waveley Gate

#### PROJECT LOCATION:

Edinburgh

#### PROJECT VALUE:

£786K

#### PROJECT DURATION

13 weeks

#### CONTRACT TYPE

Competitive

### PROJECT DETAILS

Sharkey were responsible for delivering the interior fit package for Microsoft at their flagship Waverley Gate offices in Edinburgh.

The works included the installation of partitioning systems down the centre of the office floor to create the “collaboration spine” – a series of different double ended spaces. Designed by Michael Laird Architects, the space included fully glazed meeting pods, open and informal meeting areas, in trays, cloaks, admin hubs and a café breakout area.

There is a total of 52 open plan workstations, capable of accommodating a mobile workforce of 80.

Working alongside project managers Faithful & Gould, Sharkey were able to deliver a successful project within the high profile Waverley Gate development in Edinburgh.



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

Resource Group

#### PROJECT LOCATION:

Temple Point, Leeds

#### PROJECT VALUE:

£330k

#### PROJECT DURATION

10 weeks

#### CONTRACT TYPE

Negotiated

### PROJECT DETAILS

Sharkey were engaged directly by the Resource group to provide a Design & Build solution for their new offices at Temple Point, Leeds.

Following the design and space planning of the project, the specification was value engineered in conjunction with the client to suit their budget.

Acting as main contractor, Sharkey were responsible for the M&E installation as well as the interior fit out. The major feature of the fit out was the glazed partitioning system which was installed to accommodate the clients proposed innovation suite for their staff.

Sharkey were able to hand over the project on time and on budget to the delight of the client.



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

BAA Skylounge

#### PROJECT LOCATION:

Glasgow Airport

#### PROJECT VALUE:

£1m

#### PROJECT DURATION

8 weeks

#### CONTRACT TYPE

Negotiated

### PROJECT DETAILS

Sharkey were appointed as Main Contractor on the BAA Skylounge project. This £1m fast track fit out was completed within the short timescale required by BAA.

The first hurdle faced by Sharkey was the speed in which they had to mobilise and clear all Site Operatives through BAA and Customs security checks to be granted access to enter the Skylounge area.

During the mobilisation period the bespoke manufacture was being produced in Sharkey's facility ready to be delivered to site as soon as the programme required.

The final push to complete and hand-over on time was achieved.

*"The quality of the finished product is first class and all feedback to date has been excellent - especially from our Airline partners and passengers."*

Alan Barr - Managing Director, BAA Glasgow



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

BP North Sea Headquarters

#### PROJECT LOCATION:

Aberdeen

#### PROJECT VALUE:

£600k

#### PROJECT DURATION

25 weeks

#### CONTRACT TYPE

Competitive

### PROJECT DETAILS

Sharkey were a package joinery contractor on this project, installing a large range of glazed partitioning within the modern development.

The interior layout of the building, designed by Architects BDG McColl encourages collaboration across teams and between staff, together with a desire for office areas to be arranged to avoid straight lines. Furniture and accommodation has been set out accordingly, providing a workspace that allows different ways of working at different times, improving the effectiveness of the working environment. Oases have been provided at the entry to each wing providing photocopying, printing, recycling, refreshment functions, and touchdown and break out.

Sharkey were able to integrate seamlessly with the other member of the project delivery team, for this global client.



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

Dunedin Canmore Housing Association

#### PROJECT LOCATION:

New Mart Road, Edinburgh

#### PROJECT VALUE:

£160k

#### PROJECT DURATION

6 weeks

#### CONTRACT TYPE

Negotiated

### PROJECT DETAILS

Working closely with CBRE and Dunedin Canmore, Sharkey were engaged directly to design and space plan the housing association's new offices in New Mart Road.

Following the planning process, the specification was value engineered in conjunction with the CBRE and Dunedin Canmore to suit the budget.

Acting as main contractor, Sharkey were responsible for the M&E alterations, joinery package and the installation of frameless glazed screens. The managers offices and meeting rooms were formed using the glazed screens and KM3 storage cupboards.

Sharkey supplied and installed all of the furniture including a bespoke boardroom table.



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

Royal London

#### PROJECT LOCATION:

Edinburgh

#### PROJECT VALUE:

£700k

#### PROJECT DURATION

24 weeks

#### CONTRACT TYPE

Competitive

### PROJECT DETAILS

Sharkey were appointed as the main contractor to deliver the interior fit out and refurbishment for Royal London at their offices in North St David's Street.

The works within the reception area included the provision of a new bespoke manufactured desk, walnut panelling, high specification glazed partitioning and limestone floor finishing.

The main office level was partitioned along its length with a curved feature wall providing staff break out and meeting areas. Meeting rooms and high specification presentation suites were also required. The open plan staff restaurant situated on the ground floor provided a modern and spacious environment for the staff.

This project was another example of Sharkey delivering a fast track, high specification fit out in a city centre location.



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

Sovereign House

#### PROJECT LOCATION:

Young Street, Edinburgh

#### PROJECT VALUE:

£600k

#### PROJECT DURATION

20 weeks

#### CONTRACT TYPE

Competitive

### PROJECT DETAILS

Sharkey were appointed as Principal Contractor of this Edinburgh New Town Office refurbishment. The purpose of the refurbishment was to increase the buildings appeal to for potential new tenants.

The main scope of works was the upgrading and installation of the Mechanical and Electrical services throughout the building and the modernisation of the 20,000 sq ft over three floors. The office modernisation included new carpets, decoration, ceilings and lighting.

The entrance hall and staircase under went a major refurbishment. The staircase is finished with light limestone tiles with brushed stainless steel handrail finishing the edge of the frame less glass balustrade. The entrance hall and each landing has been given a light and airy feel with the addition of light maple wall panelling.



## PREVIOUS EXPERIENCE

### SHARKEY VITALS

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### SUMMARY

We hope that you have found this case study of interest.

Other similar projects include:



PROJECTS  
OVER £1M



RETAIL



PROJECTS  
UNDER £100K

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