



## PREVIOUS EXPERIENCE

### PROJECT VITALS

#### PROJECT NAME

HBOS MES Framework

#### PROJECT LOCATION:

Nationwide

#### PROJECT VALUE:

£20k - £2m

#### PROJECT DURATION

Circa 80 projects over 5 years

#### CONTRACT TYPE

Negotiated

### PROJECT DETAILS

Sharkey have been a preferred contractor on the HBOS Major Employment Site framework since June 2005.

Our continued relationship with HBOS has provided Sharkey with a high level of negotiated work and HBOS with a contractor who fully understands the remit of their organisation.

Sharkey have been able to become part of the development team through having early project input and responsibility for delivery of the total project to HBOS Operations. This includes design, obtaining statutory consents, construction and management of the works including the management and co-ordination of all direct supply items.

Sharkey are expected to demonstrate continued improvement in terms of time, cost and quality and these factors are all achieved by driving out waste and inefficiencies from the development process.

Our performance is continually measured by a series of Key Performance Indicators and we are benchmarked over the life of the framework against other framework partners. The results of this measurement are used as a part of the selection criteria for future projects.

The output of this framework agreement to date is 80 successful projects with a total value of £21m. Sharkey look forward to continuing the success of this framework into the future.